

Full Throttle promotion: Shift into high gear



Program overview

The race is on — and Logitech is putting partners in pole position with Full Throttle, a limited-time promotion designed to accelerate profitability and reward Deal Registration (DR) on qualified Logitech for Business solutions. Whether you're a Registered Partner looking to get ahead or already part of a Partner Connect Track, Full Throttle gives you the fuel to compete — and win.

Track details & eligibility

Registered Partner Tier:

For the first time, gain access to deal registration benefits with discounts on qualifying opportunities (\$10K+ MSRP) and the ability to stack rewards for even greater profitability.

- 10% discount on registered Team Workspaces (TWS) deals of \$10,000 MSRP+
- 7% discount on registered Personal Workspace (PWS) deals of \$10,000 MSRP+

Partner Connect Track Partners:

(Premier, Elite, Principal Partners only)

Unlock greater Deal Registration discounts and enhanced LEAP rewards (Logitech Exclusive Accelerator Program) with clear, two-quarter targets, plus exclusive accelerator incentives that boost earnings and strengthen your competitive edge.

- 12% discount on registered Team Workspaces (TWS) deals of \$10,000 MSRP+
- 7% discount on Personal Workspace (PWS) deals of \$10,000 MSRP+

Begin earning more with LEAP benefits:

Earn an extra 1% rebate on top of your standard LEAP rewards with the LEAP + 1% Accelerator.

Standardized Two-Quarter Targets (Q3 & Q4):

Two clear standardized, quarterly goals to help you plan ahead and stay on track.

Eligible solutions

Team Workspace (TWS) solutions

- Conference room cameras
- Audio soundbars
- Video conferencing controllers
- Services
- VC headsets



Personal Workspace (PWS) solutions

- Headsets
- Webcams
- Personal collaboration solutions



For more details on LEAP Accelerator, please access the promotion [here](#)

Rules of the race

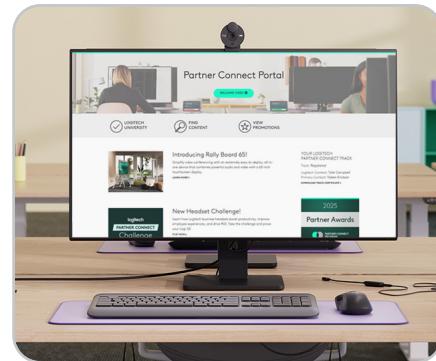
- Minimum Deal Registration value: \$10,000 MSRP
- Deal Registration required via the [Logitech Partner Connect Portal](#)
- Eligible across Logitech Team Workspace solutions & Personal Workspace solutions (refer to eligible solutions on page 1)

Stacking & combinations

- **Full Throttle discounts stack** with other eligible promotions and incentives
- Discounts apply only to **registered deals** that meet the minimum threshold
- Partner Connect benefits (LEAP, program rebates) apply **in addition** to Full Throttle for Premier, Elite, & Principal partners

Process—How to register a Deal

1. Log into the [Partner Portal](#) and select **Deal Registration**
2. Submit deal details
 - Customer name
 - Estimated MSRP value
 - Eligible solutions
3. Receive confirmation of approval
4. Apply Full Throttle discount to the registered deal



[VISIT THE PORTAL](#)

Pit Stop Advantage – for all partners

Competitive Battlecards & Objection Handling

Handling – Equip your teams with clear, fact-based comparisons and responses to overcome objections, outpace competitors, and close deals with confidence.

How to Win Playbook

– A step-by-step guide with proven tactics, best practices, and real-world scenarios that show you exactly how to position Logitech solutions and take the checkered flag.

Full Throttle Rewards

– Earn Logitech swag and exclusive prizes for each Closed-Won deal registration, top performers can unlock additional Logitech or F1 rewards, qualify for our **Grand Prize Giveaway** — an unforgettable Formula 1 experience in Miami! [Learn more](#)

For full program details, including eligibility, deal registration process, and terms and conditions, please refer to the [Full Throttle resources](#) on the Partner Portal or connect with your Logitech Channel Account Manager.

Terms & conditions

- **Program period:** Logitech reserves the right to modify, suspend, or terminate at any time
 - LEAP Incentives effective September 26, 2025 - March 31, 2026
 - Full Throttle Incentives effective October 22 - December 26, 2025
- **Deal value:** Only deals with MSRP of \$10,000+ qualify
- **Partner status:** Partner eligibility depends on current status (Registered vs. Partner Connect Track)
- **Audit rights:** Logitech reserves the right to audit submitted deals and partner claims for compliance
- **Policy reference:** All other Logitech Deal Registration Policy rules remain in effect
- **F1 prizes:** F1 incentive effective November 3, 2025 - December 26, 2025